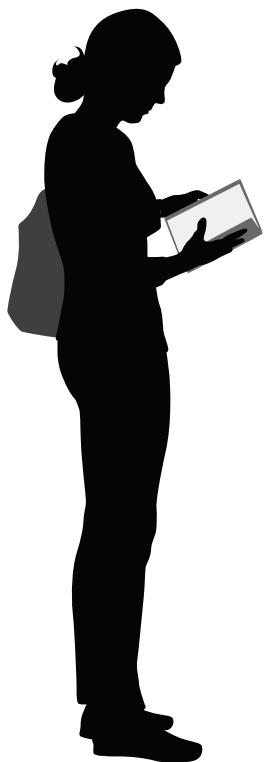


THE GOVERNMENT CUTS WILL TAKE AWAY A BIG SLICE OF PAM MEMBERS' INCOME



A student working in a fast food restaurant would lose 8.1% of his/her income.

The student, who works in a fast food chain while studying, works 20 hours a week, made up of 4 hours on Fridays, 8 hours on Saturdays and 8 hours on Sundays, every weekend in the month.

At present, his/her wages are 289 euros a week or 1155 euros a month. If the government cuts to Sunday pay go ahead, the student's wages will drop to 268 euros a week or 1072 euros a month. The cut in Sunday bonuses therefore reduces the worker's income by 82 euros a month and 1025 euros a year.

If additionally a worker is ill twice a year for three days at a time starting from Friday, that will cost him/her 148 euros a year. Then the annual loss of earnings would be even greater: 1173 euros.

EARNINGS DOWN BY 8.1%.

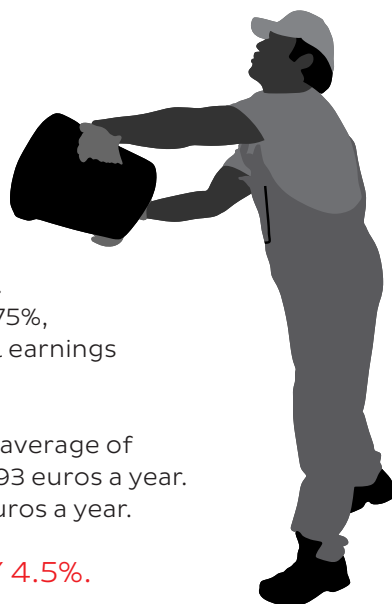
A full-time property manager could lose up to 1600 euros a year.

The property manager works regular hours, 8 hours a day from Monday to Friday. His/her monthly salary is 2250 euros. The worker is on call one week a month.

In the on-call week, the worker works 12 hours on one weekday (4 hours overtime) plus 8 hours overtime on Saturday and Sunday. With overtime pay cut to 50% and the Sunday work bonus cut to 75%, monthly earnings go down from 2851 euros to 2753 euros. Annual earnings go down by 1174 euros.

In addition, if the property manager is ill three times a year for an average of 3 working days at a time, his/her earnings will drop by a further 693 euros a year. In the worst case, then, the loss of earnings could be over 1600 euros a year.

THE PROPERTY MANAGER'S EARNINGS DECREASE BY 4.5%.



The income of a part-time sales person will go down by 6.2%.

The sales person works 12 days a month, two days being Sundays.

At present, his/her wages are 1260 euros, but after the reform 1215 euros. Monthly wages will decrease by 45 euros, or 563 euros on an annual basis.

In addition, if he/she is ill 4 times a year for an average of 5 days at a time, his/her earnings will drop even more: 409 euros a year. Then the annual loss of earnings would be 972 euros.

EARNINGS DOWN BY 6.2%.

